

# The Fox Rodney Five Questions Series

## Law Firm Partners:

### Five questions to ask yourself at the start of the year

#### 1. What do I want to achieve professionally this year?

If you start the year busy with transactions, you may miss the opportunity to reflect on what you want to achieve, which clients you want to target and how you could use the firm's platform and network more effectively.

#### 2. What do I want to achieve over the next 5 to 10 years?

How large do you want your practice to be? What kind of deals do you want to work on? Which markets do you want to operate in? Are you only servicing other partners' clients and not building a practice of your own?

#### 3. Does my firm allow me to achieve these goals?

No matter how good you are, if you're not operating on the right platform, you won't achieve your goals, or it will take you much longer to achieve them. Does the firm have the right network and range of practice areas to allow you to grow your practice to its full potential?

#### 4. Is what I do of value to the firm and treated as such?

Ask yourself if your practice area is of strategic value to the firm. The upcoming compensation round will help you answer this question. Also, is your firm investing in your area e.g. hiring or prioritizing other practice areas for investment?

#### 5. Do I have confidence in the firm's leadership?

A law firm's leadership team is key to its success. Will your CEO or Managing Partner steer the firm successfully over the next 3 years and do you have access to them?

#### Siobhán Lewington

Managing Director

+44 (0) 7799534845

[slewington@foxrodney.com](mailto:slewington@foxrodney.com)

[www.foxrodney.com](http://www.foxrodney.com)

[www.linkedin.com/company/foxrodney](https://www.linkedin.com/company/foxrodney)

